

RITUPON GOGOI

Techno-Commercial Strategist

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EXPERIENCE

Project Leader - Global Drug Device Combination

Sanofi

Dec 2015 – Ongoing

Frankfurt, Germany

- Leading a \$35 million drug device combination development project of the company – the project which is believed create a new competition in the Diabetes market
- Developed Business model which helped in decision making of \$70 million investment in industrialization of a project
- Leading two project teams of 25 highly motivated multicultural project members
- Built Techno-Commercial business plan for project investment of a new medicine in an innovative pen injector platform.

Project Manager - Neuroscience R&D

GLaxoSmithKline (GSK)

Nov 2011 – May 2015

Shanghai, China

- Successfully Managed a monoclonal anti body project to achieve Candidate Selection milestone to qualify the next milestone of clinical phase - I
- Led the Neuroscience R&D portfolio development reporting

Project Manager- Business Planning

Glenmark Pharmaceuticals

Aug 2009 – Oct 2011

Mumbai, India

- Led portfolio development of respiratory drug device combination projects for regulatory filing in emerging markets.

Executive - Strategy and BD

Strides Arco Lab (Mylan)

Aug 2007 – Aug 2009

Bangalore, India

- Identified new generic product opportunities for US and EU market
- Developed best First to File (FTF) portfolio for generic injectables R&D.

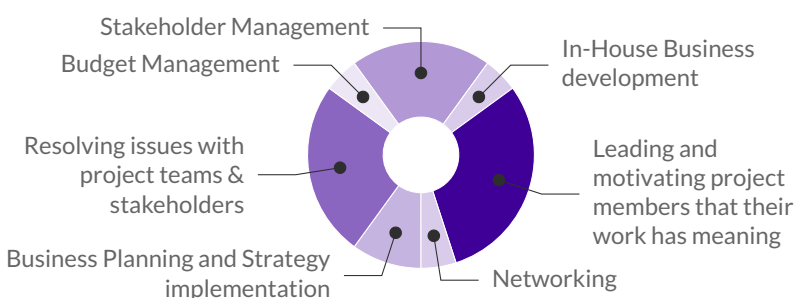
Medical Rep

GlaxoSmithKline (GSK)

Apr 2005 – Aug 2007

Bangalore, India

A WORK DAY OF MY LIFE



CAREER OBJECTIVE

"Leadership role in corporate strategy development and execution in global pharmaceutical business domain."

MOST PROUD OF



Award

2015 - Gold Impact award for outstanding performance, GSK



Delivering Quality Medicines

Delivered high quality medicines and products to patients



Career Growth

Progressive international experience of working and achieving in the different stages of pharmaceutical value chain

STRENGTHS

Smart-working

Persuasive

Motivator & Leader

Business Planning & Strategic Decisions

Drug Device Combination

Project Management

Cross Functional Team Leadership

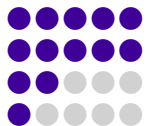
LANGUAGES

English

Hindi

Mandarin

German



EDUCATION

MBA

Visvesariah Technological University, India

2002 – 2004

B.Pharm (Bachelor of Pharmaceutical Science)

University of North Bengal, India

1997 – 2002